

JD EDWARDS ENTERPRISEONE ACCOUNTS RECEIVABLE



*Support healthy
customer
relationships.*

*Streamline receipts
processing to improve
cash flow.*

*Balance credit and
collections
management to reduce
risk.*

The Issue: Balancing Cash Flow and Credit Risk

Your accounts receivable (AR) department is responsible for processing invoices for goods and services sold to customers, applying payments from these accounts, and creating a stable foundation for the cash flow of the business. While managing often undocumented customer deductions, damaged goods, or late delivery, the AR department continuously strives for efficient processing procedures. The AR staff also supports customers by reviewing credit worthiness, extending customer credit, and managing credit limits—while keeping overdue or overdrawn credit to a minimum. Failure to track, record, and understand deductions or effectively manage customer credit can impact the bottom line and strain customer relationships.

The Solution: Streamline and Accelerate Receipt Processing

By providing real-time AR information, Oracle's JD Edwards EnterpriseOne Accounts Receivable streamlines and accelerates the process of applying receipts, allows you to view current account balances, and improves the communication between your billing, credit, and collection departments. Because it tracks payment information instantaneously, you can gather statistical information about payment habits and history to improve customer support and cash flow. The ability to establish user-defined rules and defaults on a customer-by-customer basis eliminates user error and improves processing consistency. You gain the accurate, real-time information you need to make immediate decisions about extending credit, forwarding collections, and managing a key component of your cash flow.

Manage Customers Effectively

Efficient handling of customer invoices improves customer relationships and leverages your organization's ability to respond to credit and collections issues. The JD Edwards EnterpriseOne system helps you determine:

- In which language and currency invoices and statements are produced.
- Which payment method, payment terms, and tax rates a customer prefers.
- Whether a customer is eligible for automatic receipts processing.
- Which user-defined rules will facilitate accurate and rapid cash application.

With access to inquiry screens and reports, your AR staff receives a quick, accurate snapshot of customer balance and payment history to improve customer communication. They are also able to flag and group customers for easy reporting on a variety of user-defined parameters, such as balances by sales representative, collector, or regional geography.

The system also supports line-of-business processing, enabling you to establish a single customer number to be used by multiple lines of business. Each line of business that is associated with the customer number can maintain its own

contract, terms and conditions, and accounts receivable information for transaction processing—and yet still allow the organization as a whole to view and manage individual or consolidated customer accounts. Creating comprehensive user-defined rules on how each customer pays enables you to work with each customer uniquely, contributing to the health of customer relationships.

Streamline Invoice Processing

Creating an invoice for goods or services automatically creates an AR record for each sale and all related revenue entries. To further streamline the invoice processing workflow, Accounts Receivable automatically calculates discounts based on user-defined payment terms, calculates taxes, and incorporates customer currency and language preferences.

Record and Manage Receipts and Deductions

One of the most critical steps in the AR process is recording the receipt of payment from customers. Prompt receipt application enables you to immediately recognize cash received and create an accurate cash flow position. When you use Accounts Receivable to record customer payments, you can also record any deductions applied by the customer to the payment and control writeoffs and chargebacks.

Accounts Receivable helps you focus your efforts by tracking, analyzing, and managing customer payments and deductions and by identifying those customers who take advantage of unearned discounts or who continually submit late payments. And, because it is fully integrated with the sales ordering function, you can view and respond to individual circumstances in the context of the broader, ongoing customer relationship.

Balance Credit and Collection

Credit and collections management requires you to maintain a balance between extended credit and cash flow. To manage your credit and collections successfully, you need an accurate picture of your customers' account balances and credit histories. The Accounts Receivable credit and collection function provides all customer-facing personnel access to a customer activity log, enabling them to guide customer interaction.

Some customers are inherently more important than others—whether measured by profitability, size of account, or strategic thrust—so the way in which you interact with them must reflect this status. Accounts Receivable allows you to create as many user-defined credit and collection policies as are needed for your business. With the integrated credit and collections management functionality, you can:

- Establish user-defined policies for handling late payments that specify when to assess delinquency fees and when to generate delinquency notices for overdue invoices.
- Work accounts aggressively with system-generated messages that highlight customer accounts that require attention.
- Define multiple aging categories for a better balance between risk and control.
- Accelerate collection efforts by defining policies for specific customers—or a group of customers—that the system uses to automatically process finance

charges or generate delinquency notices.

- Review a current, online list of credit and collection activities performed against an account.

Feature/Function Highlights

- Business process management
- Multiple voucher entry method
- Duplicate invoice notification
- Payment processing
- Multinational currency processing
- Multiple language correspondence
- Customer ledger inquiry
- Detailed online audit trail
- Enterprise-wide consolidated receivables
- Parent/child relationships
- Customized invoice creation
- Customized statement creation
- Deduction management system
- User-defined algorithms
- Credit management
- Customized collection process
- Company-specific aging
- Rebilling of disallowed discounts
- Gain and loss calculations
- User-defined writeoff criteria
- Charge back of disputed errors
- Multiple cash application methods
- VAT on intercompany transfers
- Automatic finance charges
- Automatic interest invoices
- NSF processing
- Recurring payment reminders
- Bank statement processing
- Electronic funds transfer
- Lockboxes

- Multiple bank accounts
- Multiple invoice entry methods
- Enterprise-wide customer numbers
- Receipt to a general ledger account
- Customer-specific payment and discount terms
- System-controlled invoice numbers

Solution Integration

- General Accounting
- Procurement and Subcontract Management
- Inventory Management
- Contract Management
- Project Management
- Capital Asset Management
- Fixed Asset Accounting
- Customer Order Management

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